



Seminar on
**'Impact of
WTO & FTAs
on Gujarat'**

Ahmedabad, 6 - 7 August 2012

SPEAKER PROFILES



Mr. R.S. Sodhi

Chairman
GCMMF

Mr. R S Sodhi, the Managing Director of Gujarat Cooperative Milk Marketing Federation Ltd., (GCMMF Ltd.), Anand Gujarat, is a first-batch alumnus from IRMA, Anand with a bachelor degree in Agriculture from CTAE, Udaipur.

Having joined GCMMF in 1982, he has a rich experience in the Marketing and Sales function within the dairy industry and is responsible for creating the current structure of the GCMMF, enabling the organization to retain its dominance in the Food Industry.

He has also put in place, key business processes which ensure smooth and seamlessly integrated functioning of AMUL.



Mr. Rajeev Kher

IAS
Additional Secretary
Department of Commerce
Government of India

With post-graduate qualifications in Chemistry, Economics and International Law, Mr. Kher joined the Uttar Pradesh Cadre of Indian Administrative Service in 1980.

After having held positions in the State Government in the Planning, Finance and Personnel Departments, he was the District Magistrate of two districts as well as the Secretary to the Governor during President's Rule.

He has served in Government of India in different capacities including the Joint Secretary in the Ministry of Environment and Forests and Department of Commerce.

He is currently the Additional Secretary in-charge of Trade Policy Division and is India's Chief Negotiator in the WTO.



Mr. Anup K Pujari

IAS

Director General of Foreign Trade

Mr. Pujari, with a PhD in Economics from Boston and a Masters in Economics from the Delhi School of Economics joined the Karnataka Cadre of the IAS in 1980.

After having served the State Government in various capacities, he was with Government of India holding posts in the Ministry of Law, Election Commission (Principal Secretary) and Commerce (Additional Director General Foreign Trade).

Post that, he went on to work as the Joint Secretary in the Department of Economic Affairs, Government of India.

Since 2010, Mr. Pujari has been the Director General of Foreign Trade in the Ministry of Commerce & Industry, Department of Commerce, Government of India.

An academician at heart, he has taught economics in Delhi University, UMASS (Boston), Northeastern University, and Harvard University



Mr. Abhijit Das

Head & Professor

Centre for WTO Studies

IIFT

Having started his career as an officer of the Indian Audit and Accounts Service (1988 batch) he remained an officer of this premier civil service for more than 21 years.

Following that he worked as the Director in the Trade Policy Division in Commerce Ministry where he contributed substantially in developing India's negotiating position on issues related to Anti - dumping, subsidies and disputes.

Thereafter, he worked at UNCTAD India Program, which was a joint trade capacity building initiative of Department of Commerce (Government of India), UNCTAD and DFID.

Mr. Das currently combines the extensive experience of international trade negotiations with formulating, implementing and managing trade-related capacity building projects at the Centre for WTO Studies.



Prof. Sajal Mathur

Centre for WTO Studies
IIFT

After completing his studies in Economics from St. Stephens' College (Delhi), Jawaharlal Nehru University and the London School of Economics, Prof. Mathur joined the WTO Secretariat (Geneva) in 1997.

With extensive experience on trade and development issues, he has delivered training programs for senior officials and served as a resource person in workshops and conferences across the world. He has drafted documentation for several WTO committees and bodies; and has written papers on increasing the overall participation of Least Developed Countries (LDCs).

Taking special leave from the WTO Secretariat, he joined the Centre for WTO Studies at the Indian Institute of Foreign Trade in 2011 and focuses on NTBs, Trade and Environment, SPS, TBT, RTAs, Accessions and the TPRs of WTO Members.



Mr. Manab Majumdar

Asst. Secretary General
FICCI

An alumnus of Presidency College (Calcutta) and Jawaharlal Nehru University (New Delhi), Mr. Majumdar had earlier worked extensively on promotion of India's trade relations and investment cooperation with South-East and North-East Asian countries.

With a background of over 20 years of research and professional experience in the areas of WTO, Trade Policy, Regional Integration/FTAs, Globalization, Investment and Industry-related issues, he is currently working as the Assistant Secretary General of FICCI.

He also serves as Head of WTO, FTA, Foreign Trade and Trade Facilitation division of the Federation. He participated in several WTO Ministerial Conferences and was a member of the Indian Delegation to the Hong Kong Ministerial.

He has also represented the Indian private sector in a large number of national & international conferences and three "High- Level Policy Dialogues on WTO Issues" organized by WTO, UNESCAP, Asian Development Bank and International Trade Centre (ITC), Geneva.



Mr. Mahendra Patel

CMD
Mamata Machinery

Mr. Patel is the Chairman of Mamta Group, with a total of 13 companies which includes 7 Indian companies (Mamta Machinery, Mamta Energy; Mamta Span Flexopack; Mamta Airwings; Sunpack Barrier Films; SourcePro Infotech; Mamata Net Services) 2 wholly owned overseas companies (Mamata USA Inc. in Chicago and Mamata Enterprises Inc. in Bradenton) and 4 joint venture companies (Mamata Brampton Engineering with Brampton Engineering in Canada; Ferromatik Milacron with Milacron Inc. in USA; KHS Machinery with KHS AG in Germany; Klöckner Desma Machinery with Klöckner Werke in Germany).

Completing his post graduation in Industrial Engineering and Administration from the United Kingdom, he returned to India and worked in Patel Filters before joining Klöckner Windsor in 1985 as the Vice President and quitting in 1995 to start on his own with Mamta Group.

Mr. Patel is also the immediate past president of the Gujarat Chamber of Commerce and Industry, is Permanent Trustee of the Vatva GIDC Industrial Association as well as education institutes like Ganpat Vidyalaya, Kadi Sarva Vidyalaya Kelavani Mandal and Nootan Education Institutes.



Prof. Vijay Paul Sharma

IIM (A)

Prof. Sharma is currently a Professor in the Centre for Management in Agriculture at the Indian Institute of Management (Ahmedabad). Previously he was the Chairman, Centre for Management in Agriculture and Chairman PGP-Agribusiness Management.

He is a Core Member of Task Force on Performance Measurement and Evaluation of various Ministries of Govt. of India set up by Performance Management Division of the Cabinet Secretariat, Govt. of India and several State governments.

He has wide ranging research, teaching and consulting interests in the areas of agri-food policy, commodity markets, subsidy issues, agribusiness competitiveness, food safety and quality issues, international trade and development.

Due to the vast experience he has been a member and chairman of several committees including Five Year Plan Working Groups, Mid-Term Review of Eleventh Five Year Plan, Empowered Committee on Agri-Infrastructure Development, Advisory Group on Agriculture and Food Processing, Fertilizer Sector Policy, etc.



Ms. Uma Swaminathan
SEWA

Having successfully completing multiple courses in Business Development, Co-operative Management and Business Management from both IIM (Ahmedabad) and EDI (Ahmedabad), Ms. Swaminathan is currently the Managing Director of SEWA Gram Mahila Haat and RUDI Multi Trading Co. Ltd.

Working with SEWA since 1981, she has been instrumental in forming producers groups, strengthening them through capacity building training at various levels and Direct Market Linkages. She has also helped develop expand marketing activities, build brand promotions and prepare successful business plans.

Her responsibilities currently include promoting producers and farmers groups from rural areas of Gujarat and linking them with markets, as well as, providing for them in a managerial and institutional capacity.



Mr. Sunil Parekh
Corporate Advisor
Zydus Cadila Healthcare Ltd.

With a B.Tech from IIT (Delhi) and over 30 years of extensive national & international business experience in manufacturing and trade in India & Africa, Mr. Parekh is interested diverse topics including Regional Economic Development, Technology and Spirituality.

Such wide ranging interests has led him to be involved as a Board Member (FICCI, AMA, CERC), Industrial Consultant (Asian Development Bank - Manila), Council Member (Entrepreneurship Development Initiatives - TiE Ahmedabad Chapter, Incubators at CIIE & GIAN at IIMA), Advisory Board Member (Government of Gujarat – Vibrant Gujarat 2011 and 2013 as well as a Strategic Advisor (Zydus Group, Jubilant – Energy and Crisil).

A keen interest in academics has warranted Mr. Parkeh play a pivotal role in Educational Institutes - GIDR, CEPT University, Calorx IBS, Sant Kabir's, Charusat University & others), President (SPICMACAY – Gujarat), Founder and Chairman (Pan IIT Gujarat Alumni Association).



Mr. Yatindra Sharma

President
KHS Machineries

Mr. Sharma is the Managing Director of KHS Machinery Pvt. Ltd. KHS Machinery is a majority joint venture of KHS GmbH, Germany who are world leaders in manufacturing and marketing of turnkey plants for Soft Drinks, Water, Juices, Beer, Milk and other food applications.

With a career experience that has included being the Past Chairman – CII Gujarat State Council and CII Western Region (SME Council), active association with Ahmedabad Management Association, GCCI and CII Western Region, as well as associations with the Govt. of Gujarat on Industrial Policy and Industry matters.

He is also currently the Vice President of DDU Alumni Association that is engaged in supporting the development of the University in terms of student development and industry- academic cooperation.

Additionally, he is also a visiting Faculty to EDI, Nirma University, Ganpat University, BK School of Business Management, L.D. Engineering College and CIPET.



Prof. Rajasi Clerk

Dean & Head,
School of Social Sciences
Gujarat University

After completing her Masters in Commercial Law and acquiring a PhD in Labour Welfare from Gujarat University (GU), Prof. Clerk has been the Head of the Department of Social Sciences for the last 15 years.

She has over 21 years of experience in the Post Graduate Department of Labour Welfare as well as various Professional and management courses at IIM (Ahmedabad), Nirma University, AES Institute of Business Management, Centre for Developmental Communication (CDC), Mahatma Gandhi Labour Institute (MGLI) and the Gujarat State Judicial Academy.

Additionally, Prof. Clerk is the Chief Editor of the “Vidya” research journal, member of the Steering Committee for NAAC accreditation process, member of the Research Project Committee at MGLI, member of the Internal Quality Assurance Cell (IQAC) at GU and many others.

She has still found time to publish more than 25 articles and research papers, while attending both national and international seminars on Inclusive Growth and Development, Contractual Labour, Human Welfare, Informal Sector, Trade Unions, etc.



Dr. P. Nayak

Member Secretary
Textile Committee
Gol

With a PhD in Economics and Masters in Statistics, Dr. P. Nayak is an expert in Market Research and International Trade. He has been instrumental in creating the trade related capacity building in textile sector in India and networked with more than a hundred fifty partners to take ahead this Herculean task.

He has to his credit more than 30 research publications and above 50 research articles. An eminent scholar and speaker has served in various ministries of government of India while in the Indian Statistical Services, besides serving in the Center of Development Research at Bhubaneswar.

He is currently working as the Director in the Textiles Committee, Mumbai in the Ministry of Textiles; a statutory organization of the Government of India.



Mr. Snehal Desai

Associate General Manager
Adani Group

Armed with a Bachelor in Technology and a MBA in Finance, Mr. Desai began his career with a venture capital firm where his role primarily focused on developing and building up strategic value additions. He also played a proactive role in structuring deals and nurturing various start-ups.

Post this, he joined the Adani Group and was instrumental in the setting up of and implementation of PNG and CNG networks all over Gujarat. Subsequently, he worked with Adani Ports where he was involved during the entire planning and operation phase.

Currently, as Adani Group's Associate General Manager, he is systematically developing and engaged in the Oil and Gas Exploration business.



Mr. Padmin Buch

MD
GITCO

After completing his Bachelors in pharmacy and his MBA, Mr. Buch entered the pharmaceutical industry. With more than 25 years of combined experience in the Pharmaceutical & Healthcare Industry as well as Project & Management Consultancy, he is currently the Managing Director of Gujarat Industrial & Technical Consultancy Organization Ltd. (GITCO).

The National & State level financial Institutions and State Government corporations promote the Gujarat Industrial & Technical Consultancy Organization Ltd. It is professionally managed and offers wide spectrum of consultancy services to the public as well as private sectors.

He has also conducted WTO impact studies and is a national expert on Cluster Development Programs (Indore, Hyderabad & Dehradun) by SIDBI and the Foundation for MSME Clusters (New Delhi).

Mr. Buch also holds the post of Chairman (Extension Services Committee and Member Governing Council) at Ahmedabad Management Association, as well as the Founder Member of the Council for Healthcare Industry (UNIDO initiative).



Mr. R M Sankar

Principal Scientific Officer
ATIRA

After completing his graduation in Business Administration and Law and double post graduation in Commerce and Business Administration he began his career at IIM (Ahmedabad) as a Research Associate.

Having, worked with two management and system consultancy organizations as consultant, he joined an Indian Pharmaceutical Company at a senior management cadre in Corporate Planning and Business Development.

A 30 year career has given him a keen insight into policy research, Business Process Improvement, marketing system development, Organizational restructuring, Inter-firm comparison of financial performance, techno-economic feasibility, employee optimization, company-wide implementation of corporate planning and BPR, skill development training, GI Registration, Benchmarking, ISO 9000 and lean manufacturing.

He is currently working as the Principal Scientific officer and In-Charge at the Centre for Management at Ahmedabad Textile Industry's Research Association (ATIRA) and R&D institute linked to the Ministry of Textile, Government of India.



Ms. Farhat Dayamakumar

Additional General Manager
GSFC

Ms. Dayamakumar is a B.Sc. and MBA in International Marketing and has been working with the Gujarat State Fertilizers and Chemicals Ltd. in their Marketing Division since 1985.

Starting her career in the International Division, she is currently head of the Industrial Products Division. Apart from the domestic marketing of various chemicals and plastics, she looks after exports as well as trading activities of GSFC.

She is also a visiting faculty for International Marketing in M S Patel Institute of Management Studies (Baroda).



Mr. M.G. Jobanputra

Sr. Marketing Officer
GSFC

After having completing his B.E. (Electronics & Communication) from South Gujarat University and PGDM (Marketing & Finance) from the Asia Pacific Institute of Management (New Delhi), Mr. Jobanputra has been working with the Gujarat State Fertilizers and Chemicals Ltd. in their Marketing Division.

As the Senior Marketing Officer, his role encompasses key skills including Client relationship management, Design & implementation of Analytics initiatives to achieve strategic objectives. Experience in Marketing of Industrial Product and Financial Services.



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